



# Improving Corporate Performance with Final Ecosystem Services

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with

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and support from

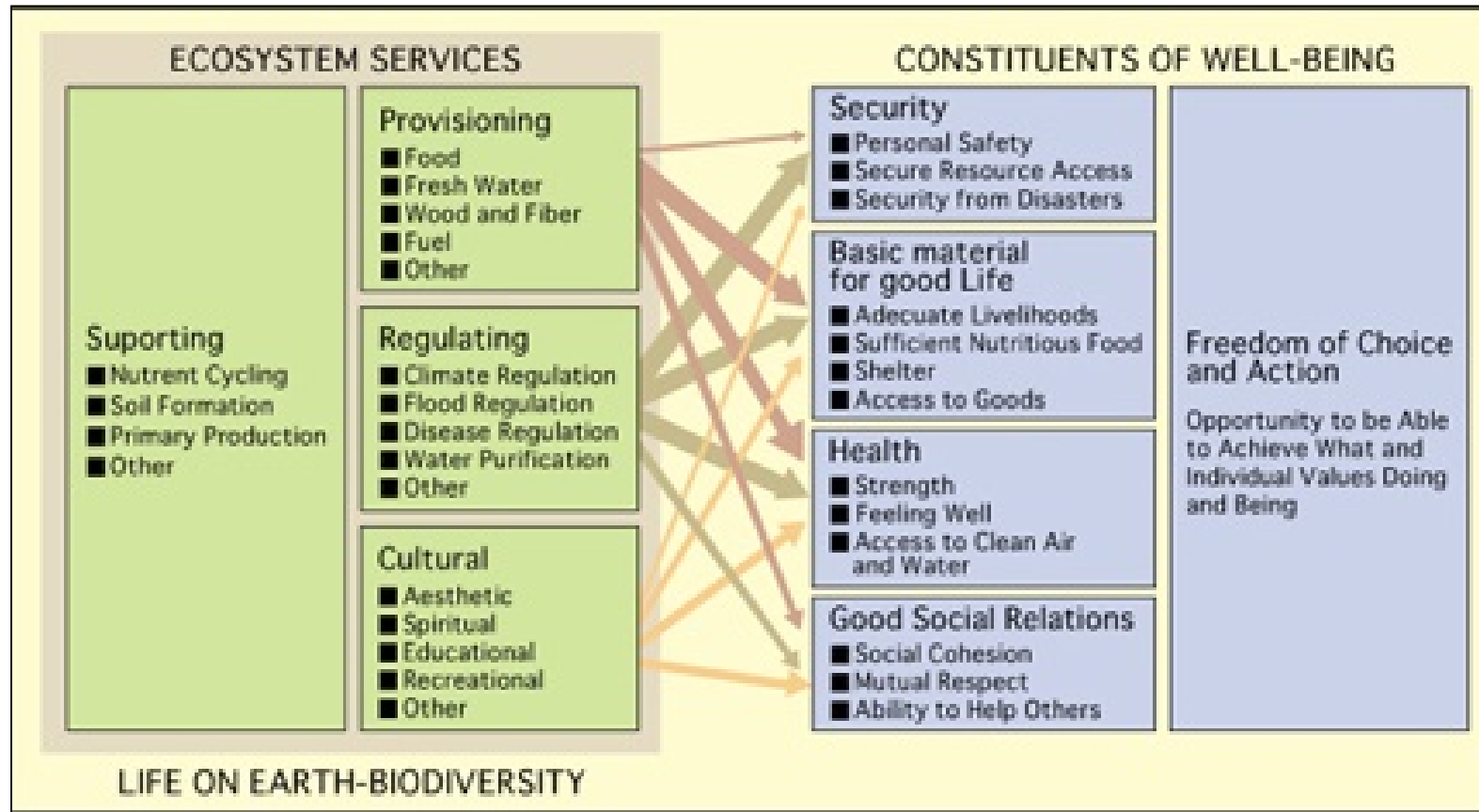
Dr. Ki-Hoon Lee and Dr. Stefan Schaltegger

# INTRODUCTION: Key points

- Ecosystem Services (**ES**) not fully incorporated into business decision making
- Use of Ecosystem Services Classification System(s) (**ES-CS**) such as NESCS or CICES helps to:
  - coordinate and standardize the identification and measurement of ES to bring into formal quantification
  - reduce double counting
  - improve stakeholder engagement
  - enable data interoperability
- Case applications demonstrate efficacy of ES-CS use



# INTRODUCTION – History: Origins of present “grouping standard”



“These categories overlap extensively, and the purpose is not to establish a taxonomy but rather to ensure that the analysis addresses the entire range of services.” ([MA, 2003, page 38](#))

# Introduction – History: Several groupings and Classifications emerged

Millennium Ecosystem Assessment (MA) – Four Groups

The Economics of Ecosystems and Biodiversity (TEEB) – ES are not Benefits

Common International Classification of Ecosystem Services (CICES, v 5.1) – Hierarchy

Final Ecosystem Services Classification System (FEGS-CS) *and*  
National Ecosystem Services Classification System (NESCS) –  
conscious break from MA-based approach

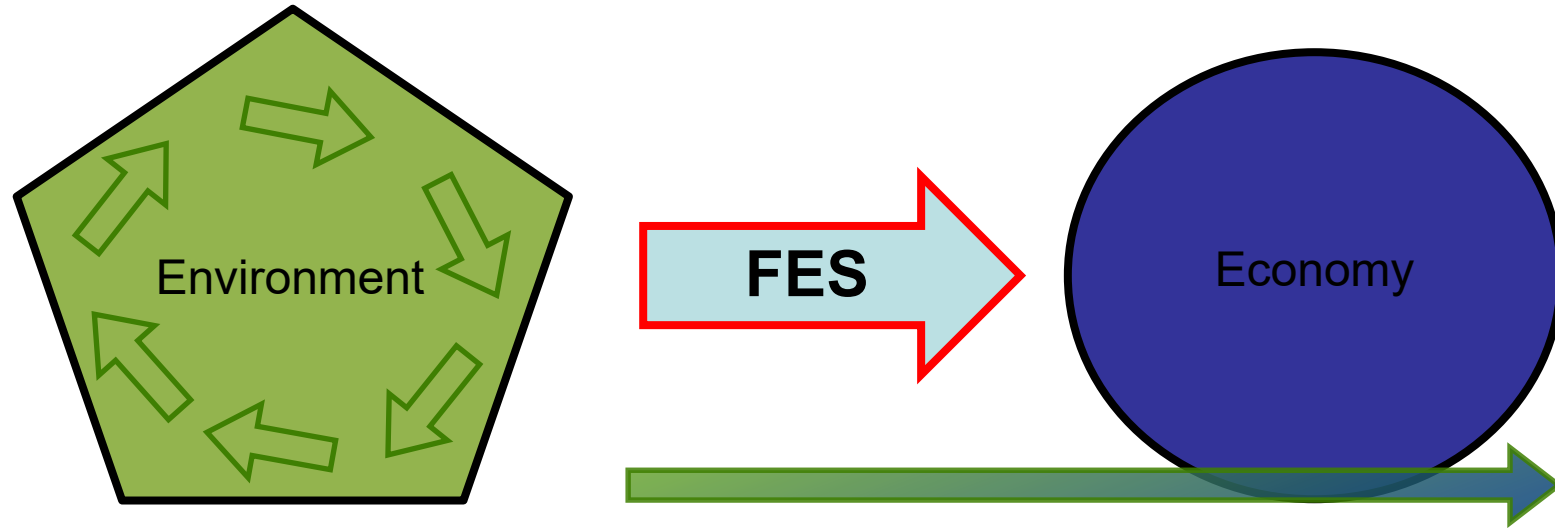
UK National Capital Accounting (NCA) – final ES elements

China National Capital Accounting (NCA) – final ES elements

Nature's Contribution to People (NCP)

- **Ecological conditions and functions** (e.g. habitat)
- **Ecological end-products** (e.g., biophysical elements)
- **Economic activity/Use of ES** (e.g., hunting)
- **Benefits** (e.g., lower insurance premiums)

# INTRODUCTION – History: Final Ecosystem Services

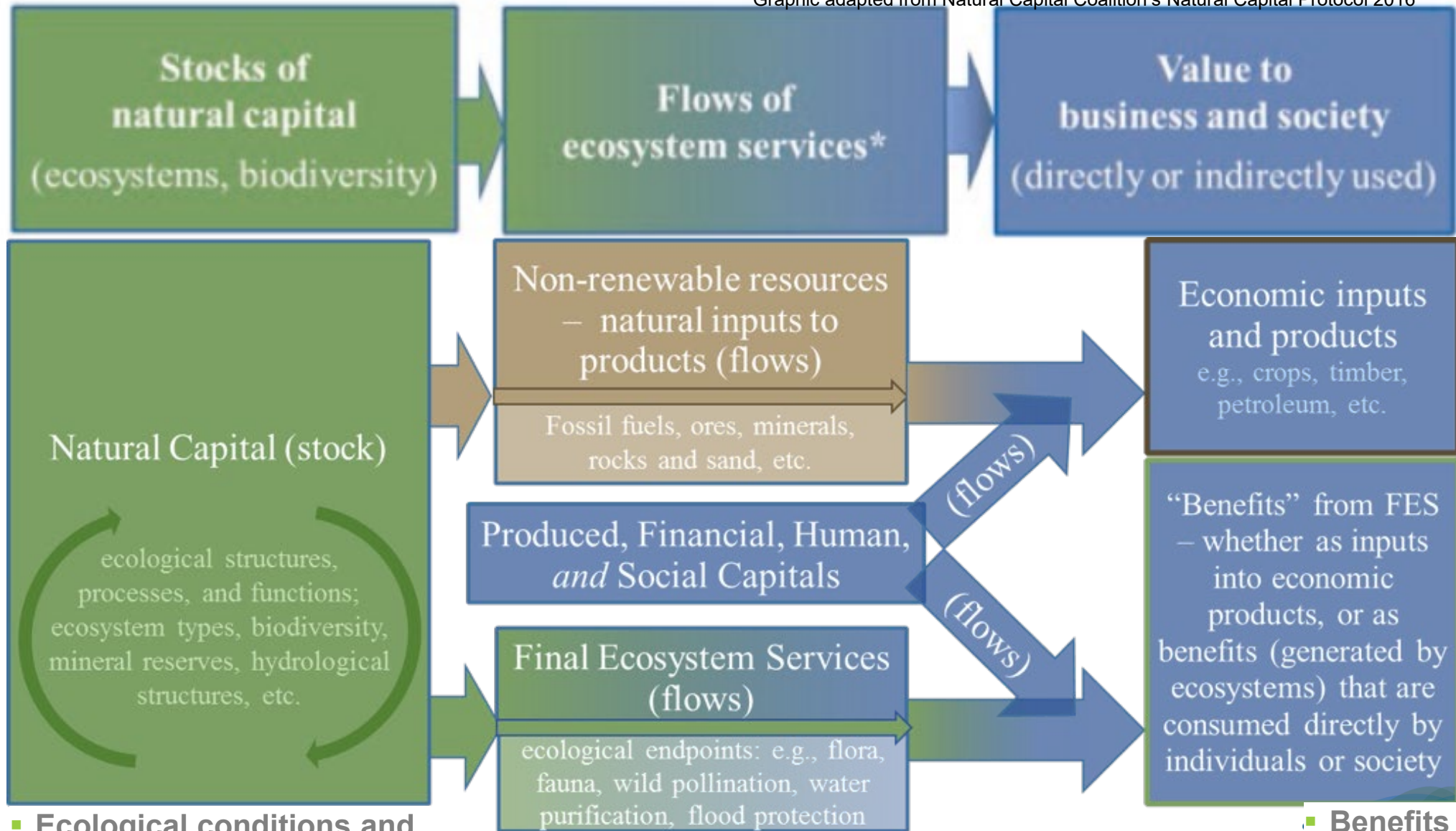


- **Transition point** from being predominately ecological to being predominately economic
- Defined **ecological end-products** (like Boyd and Banzhaf “end-points” for accounting)
- **Only systems** that define ES within a hierarchy/classification are appropriate for standard



# Current application of natural capital

Graphic adapted from Natural Capital Coalition's Natural Capital Protocol 2016



■ **Ecological conditions and functions** (e.g. habitat)

■ **Ecological end-products** (e.g., biophysical elements)

■ **Economic activity/Use of ES** (e.g., hunting)

■ **Benefits** (e.g., lower insurance premiums)

# INTRODUCTION:

# Ecosystem Services Paradigm

*an overarching analytical model for discussing ways humans draw well-being from ecological processes*

## Analytical Process

- disciplinary training and perspectives (ecol, econ, geog, stat, acctg, etc.)
- terms of analysis (embed and channel perspectives)
- qualitative and quantitative choices
- scoping (reacting to research constraints)
- Input and Output choices by research purpose and constraints

## Analysis Inputs

- choice of metrics (balance between ad-hoc and formal)
- choice of measures (constraints, optimal vs available)
- data (actual measures, or more likely, proxies)
- databases (currently almost all external, not built to ES purposes)

## Analysis Outputs

*Publications* (including combos of these) –

- Maps
- Assessments
- Policy Analysis (scenario, CBA)
- Recording / Accounting  
(national, [corporate](#))

*Tool and Resource Development* –

- Methodologies relating to Analytical Processes and data generation
- Create Databases *and* call to upgrade Input Databases to purpose
- New tools and networking, standardizations

# Corporate POV: Ecosystem-Services-based opportunities and risks

(adapted from Hanson et al. 2012)

| Type                        | Opportunity   | Risk  |
|-----------------------------|---|---|
| <b>Operational</b>          | <ul style="list-style-type: none"><li>• Increased efficiency and savings</li></ul>  | <ul style="list-style-type: none"><li>• Increase in scarcity and cost of inputs</li><li>• Disruption to operations</li></ul>                            |
| <b>Regulatory and legal</b> | <ul style="list-style-type: none"><li>• Improved licensing processes</li><li>• Services and products that meet new regulations</li><li>• Opportunities to influence public policies</li></ul> | <ul style="list-style-type: none"><li>• Extraction restrictions</li><li>• Fines, fees, and lawsuits</li><li>• Permitting and quota challenges</li></ul> |
| <b>Reputational</b>         | <ul style="list-style-type: none"><li>• Brand differentiation</li></ul>   | <ul style="list-style-type: none"><li>• Harm to brand or image</li><li>• Difficulty with “license to operate”</li></ul>                                 |
| <b>Market and product</b>   | <ul style="list-style-type: none"><li>• Product and service innovations</li><li>• Market opportunities from certification</li><li>• Markets for ecosystem services</li></ul>                  | <ul style="list-style-type: none"><li>• Changes in customer preferences</li></ul>   |
| <b>Financing</b>            | <ul style="list-style-type: none"><li>• Investment from progressive leaders and socially responsible funds</li></ul>  | <ul style="list-style-type: none"><li>• Steeper lending requirements and capital costs</li></ul>  |



# Improved identification of elements, metrics, and analytical techniques

- Using ES-CS helps to avoid common mistakes:
  1. Not having a direct user
  2. Mistaking a joint product of ecological and economic processes for an FES
  3. Misidentifying an ecosystem characteristic, process or function as an ecological end-product
  4. Failing to distinguish between a use and a user
  5. Not beginning from stocks and flows approach

While helping to:

6. Not identifying metrics with each FES
7. Not proactively reducing the risk of double counting



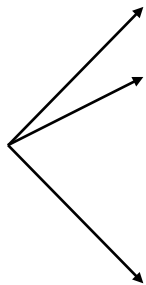
All from use of  
ES-CS

# ES values on land for crop production and views

## MA based classification system

| Land for crops                          |               |
|---|---------------|
| Crops                                   | \$120         |
| Pollination                             | \$20          |
| Soil                                    | \$30          |
| Rainwater                               | \$15          |
| Pumped groundwater                      | \$20          |
| Presence of farm for views by residents | \$50          |
| <b>Total</b>                            | <b>\$ 255</b> |

Double counting



## FES based classification system

| Land for crops                          |              |
|---|--------------|
| -                                       | -            |
| Non hired pollination                   | \$5          |
| Soil for farming                        | \$30         |
| Rainwater for farming                   | \$15         |
| -                                       | -            |
| Presence of farm for views by residents | \$50         |
| <b>Total</b>                            | <b>\$100</b> |

# WEF risk matrix, double counts



# Restricted Case Example – Indonesian Palm Oil

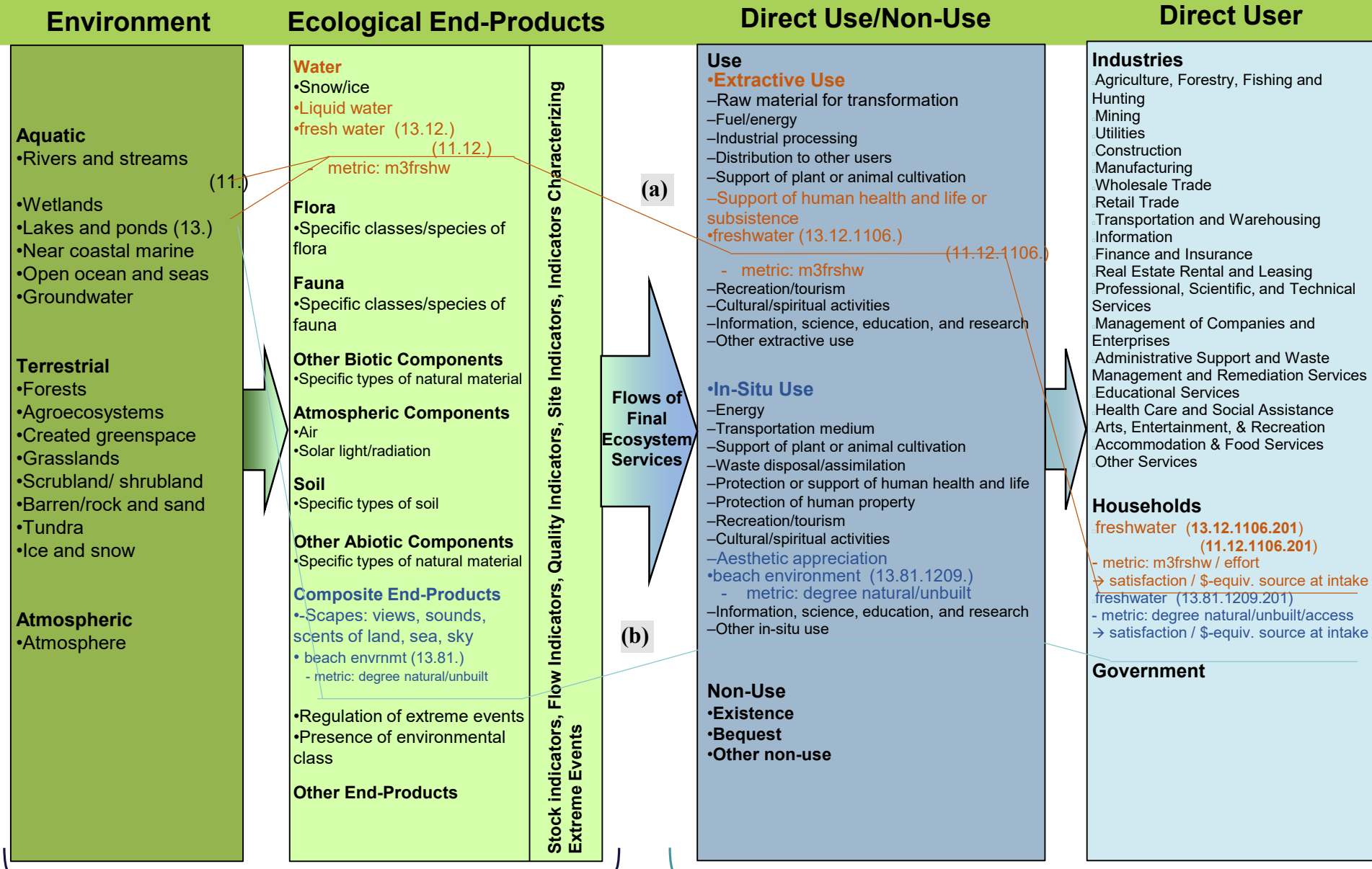
- large firm considers conversion of new large tracts of peatland forest in affect on flows of ES; consider only:
  - the oil palm crop itself (and *not* loss of existing peat and plants)
  - reduced regulation of drought and flood (*'final ES'* only!)
  - threat to orangutans (FES approach embeds 'habitat,' not as an FES)

| CICES  | FEGS-CS  | NESCS  |
|--|--|--|
| FES-oriented<br>MA-based hierarchy                   | FES-based<br>Environment + Beneficiary                             | FES-based<br>Envt + EEP + Use + User                     |
| Section–Division–Group–<br>Class–ClassType<br>(code) | Environment Class–Subclass<br>Beneficiary Class–Subclass<br>(code) | Envt/EEP/Use/User<br>Class–Subclass–Infraclass<br>(code) |

# CICES 5.1, NESCS or NESCS Plus – oil palm, drought/flood, orangutans

|   |   |  |
|---|---|--|
| <p><b>CICES – oil palm itself</b></p>                         | <p>Provisioning – Cultivated terrestrial plants for nutrition, materials or energy – [Class](1)“nutrition”(2)energy – [Class Type]“Crop by type”</p>  | <p>Division.Group.Class.ClassType<br/>1.1.1.2 (nutrition), 1.1.1.3 (energy)</p>  |
| <p><b>CICES – reduced regulation of drought and flood</b></p> | <p>Regulating – Water Regulation – Regulation of Water Flows (1) and Moderation of Extreme Events (2) – Mediation of liquid flows</p>   | <p>Division.Group.Class.ClassType<br/>1.1.1.2 , 1.1.1.</p>   |
| <p><b>CICES – threat to orangutans</b></p>                    | <p>Cultural – (1)Recreation and ecotourism – Recreation and tourism–physical and experiential interactions([Class]“non-consumptive experiential uses” – [Class Type]“...of...animals...or locations; and (2)[Class] “Knowledge systems and educational values – Information for cognitive development” – Intellectual and representational interactions (“other cultural outputs” – [Class Type]“Existence”</p> | <p>Division.Group.Class.ClassType<br/>3.1.1.2 (Recrtn or eco-tourism);<br/>3.2.2.1 (Existence) 3.2.2.1 (Bequest)</p>   |
| <p><b>NESCS – oil palm itself</b></p>                         | <p>Agroecosystems –EEP=Water(12),Soil(6),AtmosphericComponents(52), CombinedEnd-Products(83) – In-Situ Use – Agric.Industry (N.B.: <i>no crop</i>)</p>  | <p>Environment.EEP.Use.User<br/>partial: 22.<b>12</b>.1105.111, 22.<b>6</b>.1203.111, 22.<b>52</b>.1203.111, and 22.<b>83</b>.1203.111</p>   |
| <p><b>NESCS – reduced regulation of drought and flood</b></p> | <p>Agroecosystems – Combined End-Product Regulation of extreme events – Use=Supports plant cultivation(1203),protect life(1205),protect property(1206),tourism(1207) – Agric.Industry(111),Household(201)</p>   | <p>Environment.EEP.Use.User<br/>partial: 22.82.<b>1203</b>.111 (cultivation by palm oil farmer), 21.82.<b>1206</b>.201 (protect household property) (N.B.: <math>\geq 8!</math>)</p> |
| <p><b>NESCS – threat to orangutans</b></p>                    | <p>Forests – Fauna – [Use+User]=recreation by tourists(1207.201), state or national park revenues(<b>1207.203</b>), domestic or foreign university research of orangutans (<b>1210.161</b>), traveling to native habitat using tour services(1207.<b>171</b>) ...</p>   | <p>Environment.EEP.Use.User<br/>partial: 21.3.1207.201, 21.3.<b>1207</b>.301, 21.3.1210.<b>161</b>, 21.3.1207.171, ...</p>   |

# Reference for NESCS codes (as necessary)



# NESCS Plus (FEGS-CS & NESCS) should prove more applicable than the alternatives

- Fits better into business processes
  - regulations
  - strategic planning
  - impacts of operations and sustainability programs on risk and human well-being
- Easier to understand
- Focuses on valuation
- NESCS “Four Groups” (Envnt + EEP + Use + User) can fit naturally well with accounting rows and columns in Environmental-Economic-Accounting-style tables (US NCA)

|                     |  | Generic Benefits |                  |                        |
|---------------------|--|------------------|------------------|------------------------|
|                     |  | Defining data    | Discovering data | Avoiding recreating CS |
| Functional Benefits | 1. Unifying language                     |                  |                  |                        |
|                     | 2. How interrelate                       |                  |                  |                        |
|                     | 3. Improved elements, metrics techniques |                  |                  |                        |
|                     | 4. Knowledge transfer                    |                  |                  |                        |
|                     | 5. Knowledge management                  |                  |                  |                        |



# About Sustainable Flows

Sustainable Flows helps organizations improve financial and ecosystem services flows through ecosystem modeling, valuation and risk assessment that improve strategies for managing risks related to the natural environment.

We work globally with the public and private sectors to advance methods and approaches, while providing clients practical strategies for risk reduction.



# Contact

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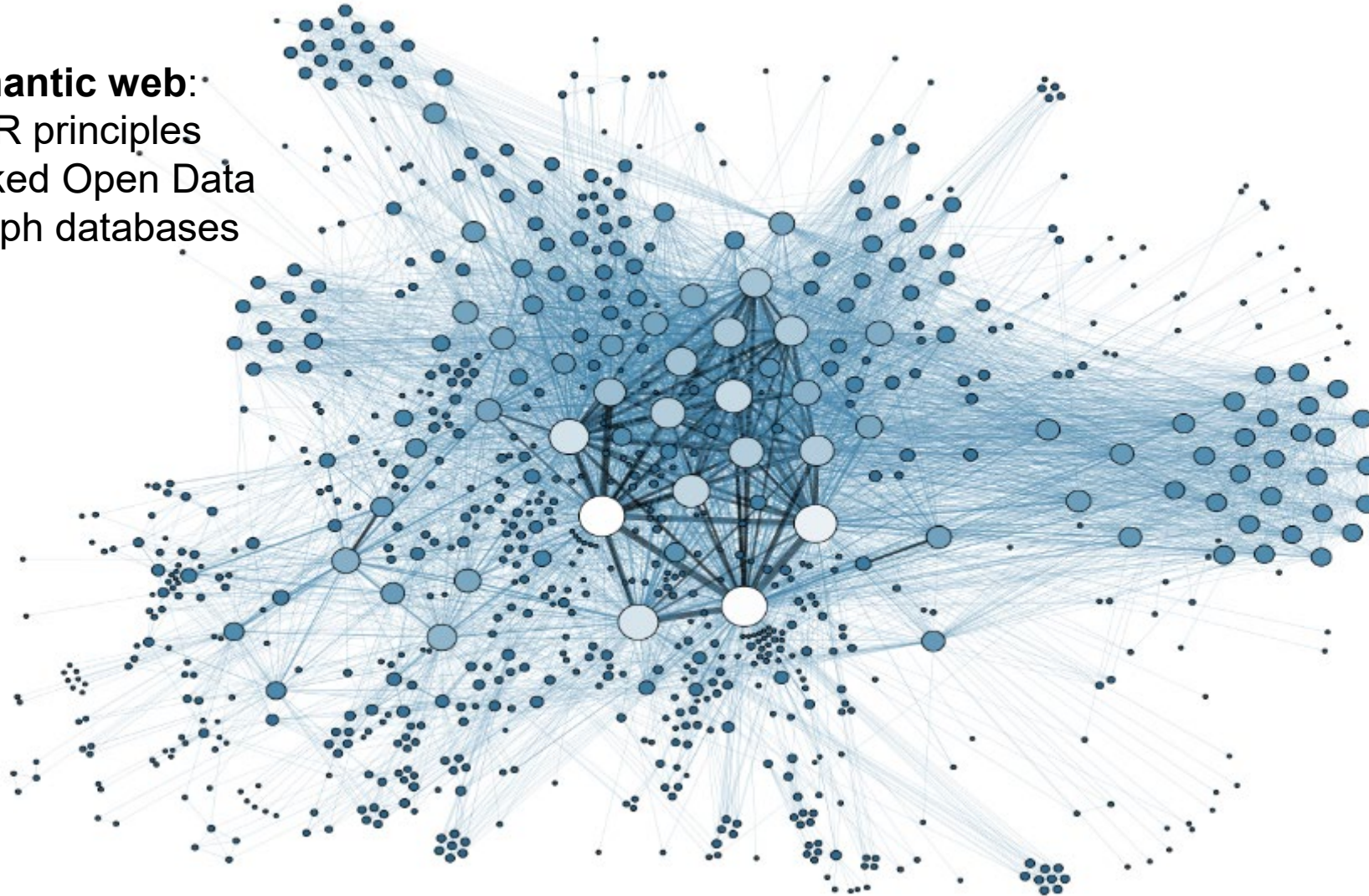


# Appendix

# 4. Improved knowledge transfer

## Semantic web:

- FAIR principles
- Linked Open Data
- Graph databases



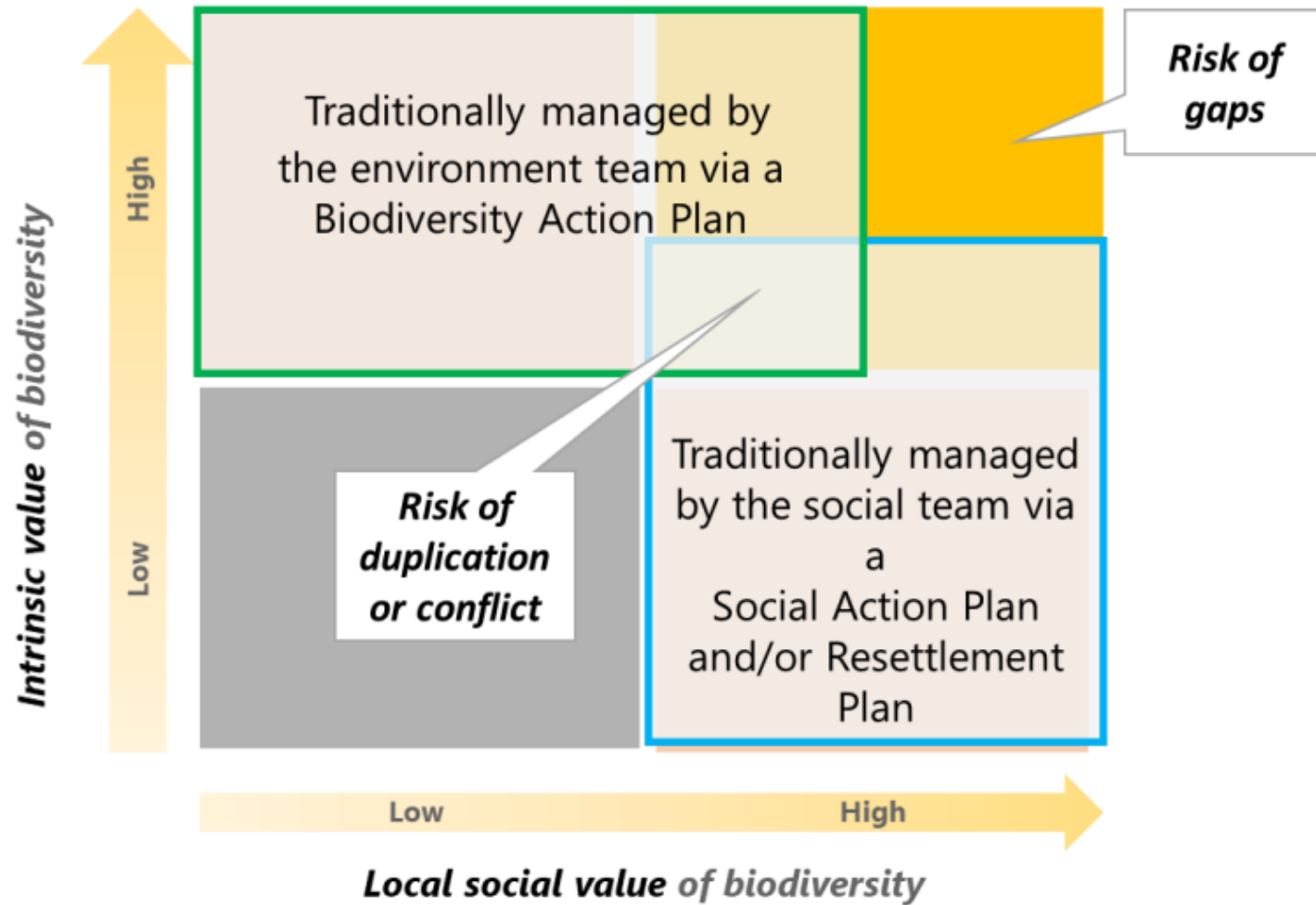
# Impact assessments

| General Factor                | Biodiversity  | Ecosystem Services   | AVOID if... |
|-------------------------------|---|--|-------------|
| Landscape-level BES Goals     | Options to protect/mitigate target species or habitats, or services within servicesheds   |  | Few         |
|                               | Multiple values overlap for BES   |  | Yes         |
| Irreplaceability (uniqueness) | Intact, undisturbed or critical habitat <sup>1</sup><br>Endemic, rare, unique species or habitats<br>Protected areas<br>Support for ecological connectivity or evolutionary processes | ES link to specific place, habitat, or species<br>Beneficiary dependence on ES<br>Size of serviceshed area | Yes         |
|                               |   |  | Yes         |
|                               |   |  | Yes         |
|                               |   |  | Strong      |
|                               |   |  | Strong      |
|                               |   |  | Strong      |
| Vulnerability (threat)        | Current rate and extent of loss from other drivers<br>Rate and likelihood of recovery from disturbance<br>Highly threatened species or habitats                                       | Beneficiary access to alternatives<br>Expected future ES demand  | High        |
|                               |   |  | Low         |
|                               |   |  | Yes         |
|                               |   |  | Few         |
|                               |   |  | Few         |
|                               |   |  | High        |

Graphic source: H. Tallis, et. AL. Mitigation for one & all: An integrated framework for mitigation of development impacts on biodiversity and ecosystem services. Environmental Impact Assessment Review 55 (2015) 21–34.

<http://dx.doi.org/10.1016/j.eiar.2015.06.005>

# Impact assessments

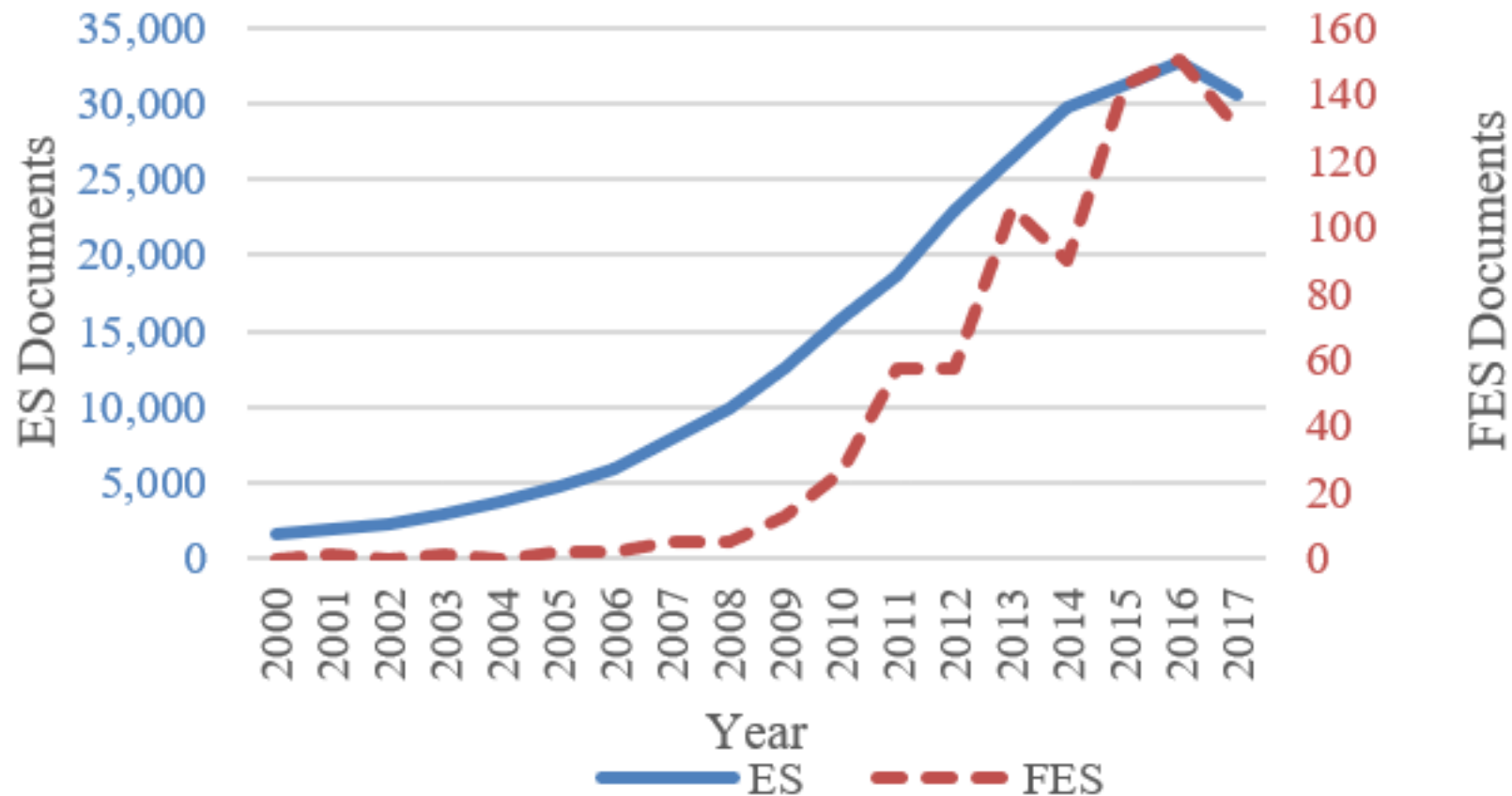


Graphic source: The Biodiversity Consultancy

# FES research is growing

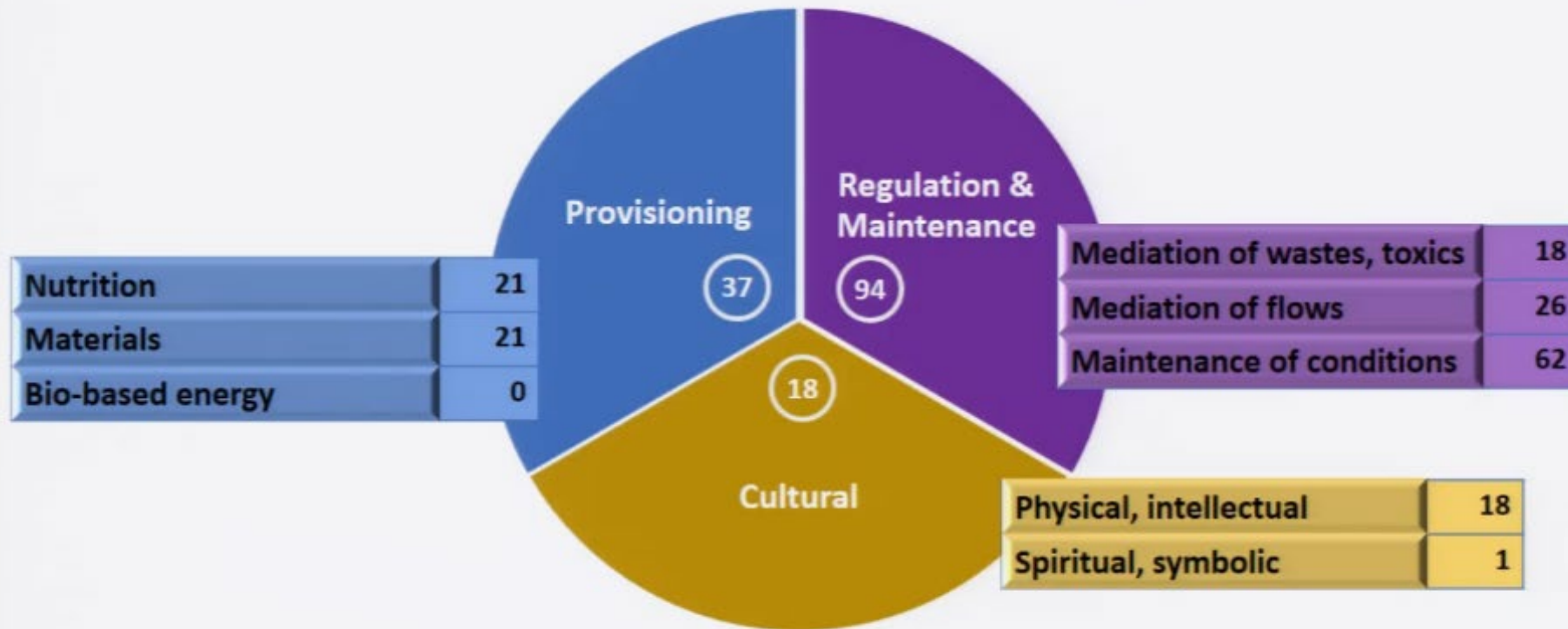
## Chart 1: ES and FES documents per year

Google Scholar hits (25 May 2018)



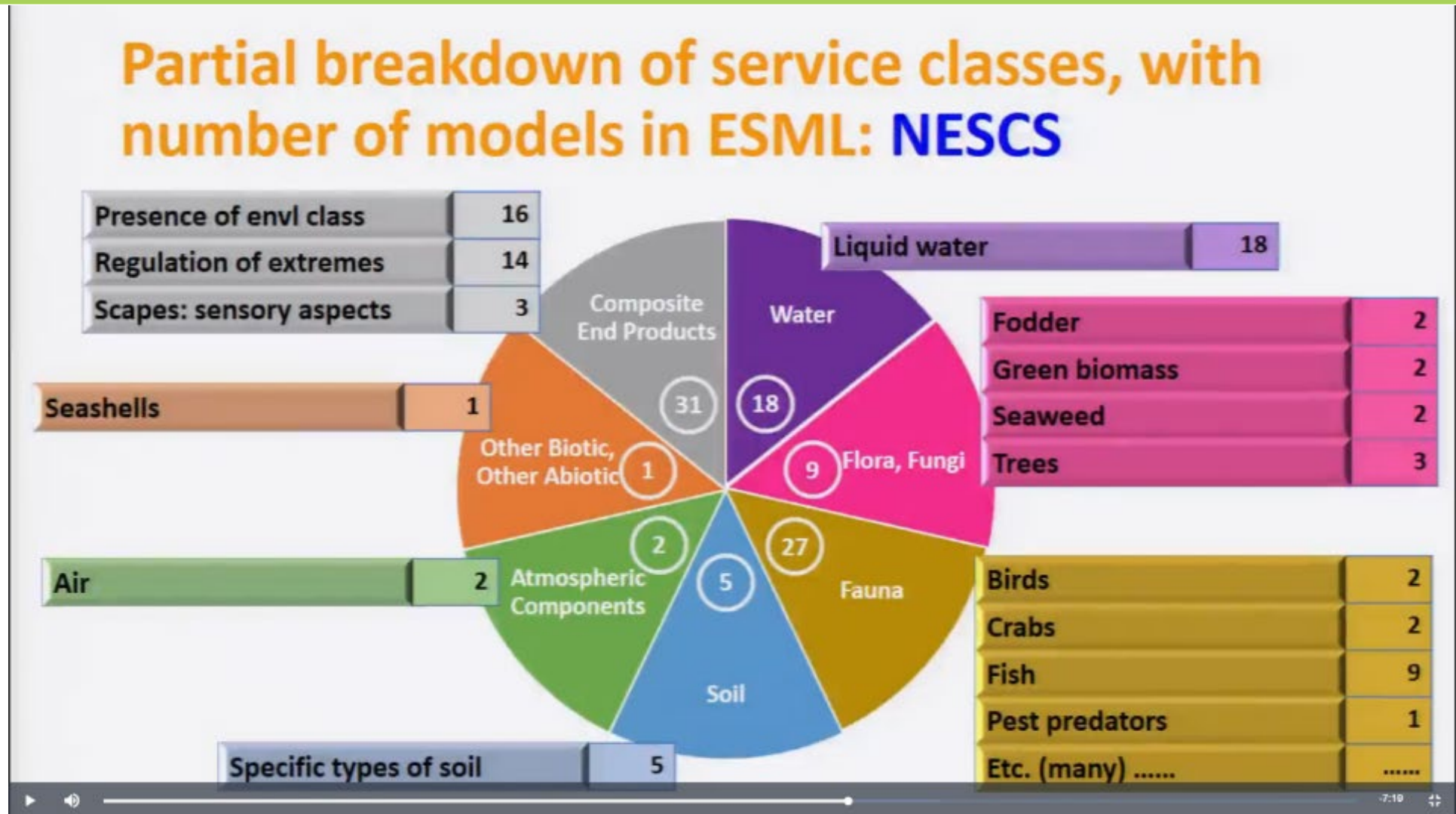
# Defining data: f. Quicker identification of research needs

## Partial breakdown of service classes, with number of models in ESML: CICES

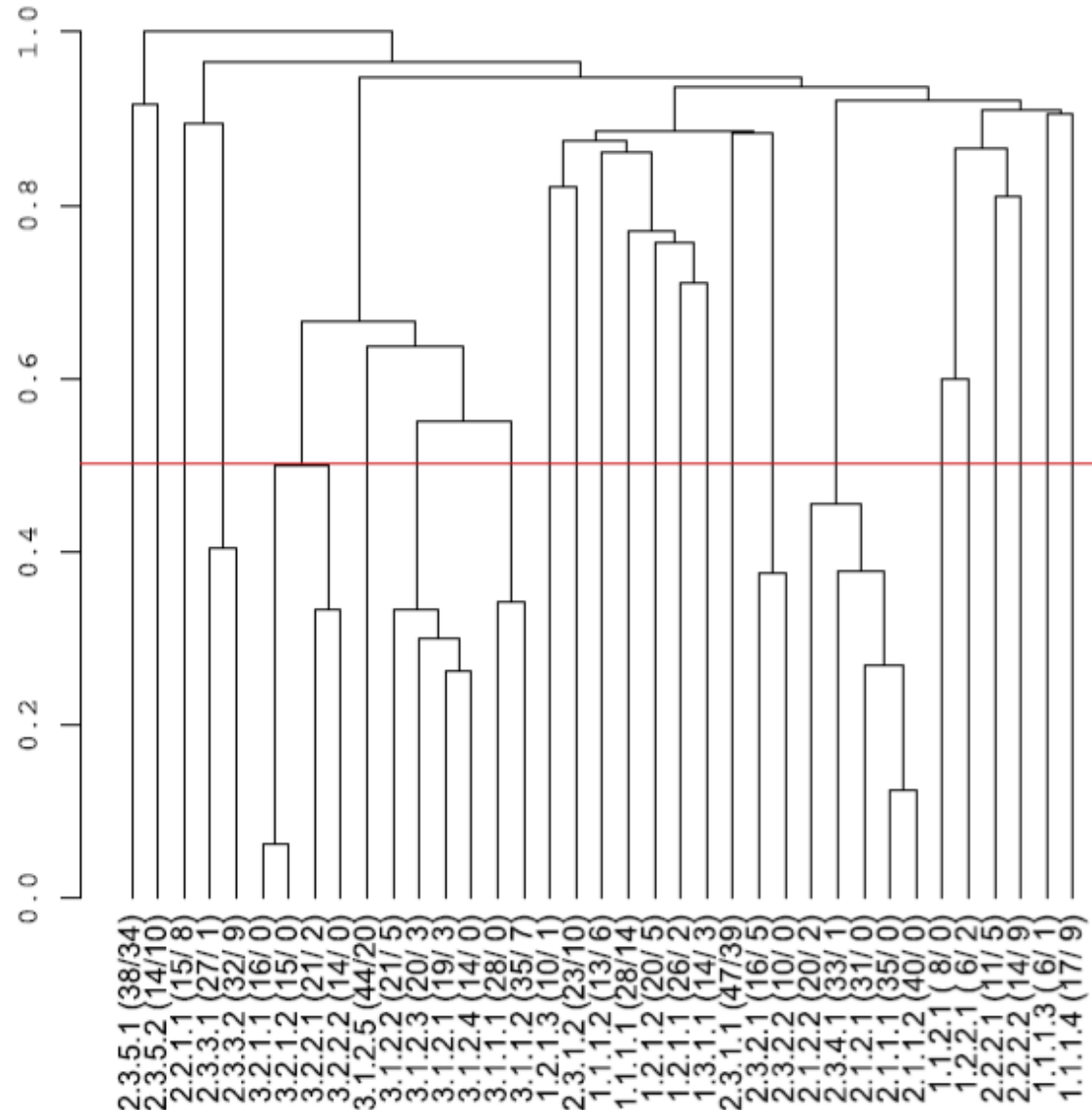




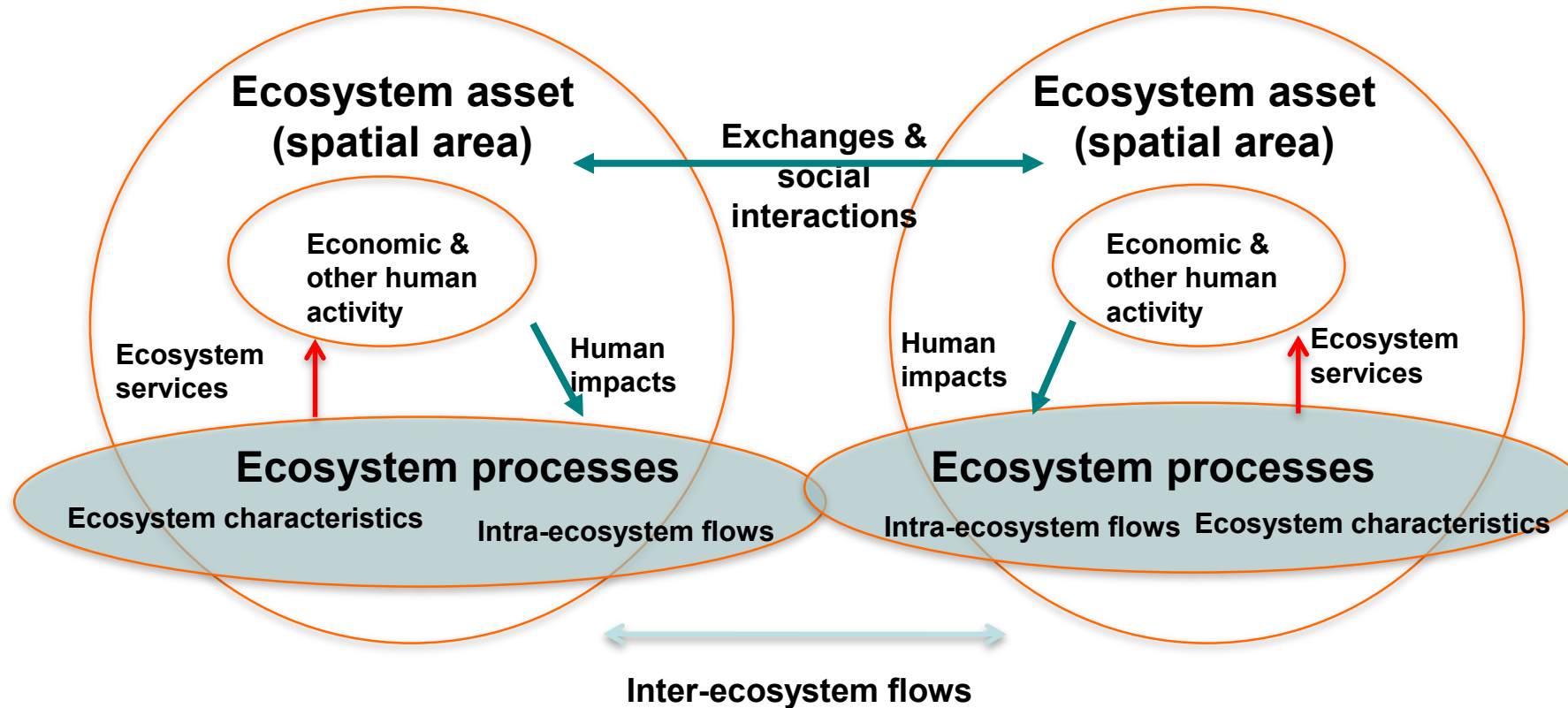
# Defining data: f. Quicker identification of research needs



# Clustering of CICES classes based on use fraction of shared indicators in published studies



# Basic UN-SEEA accounting model



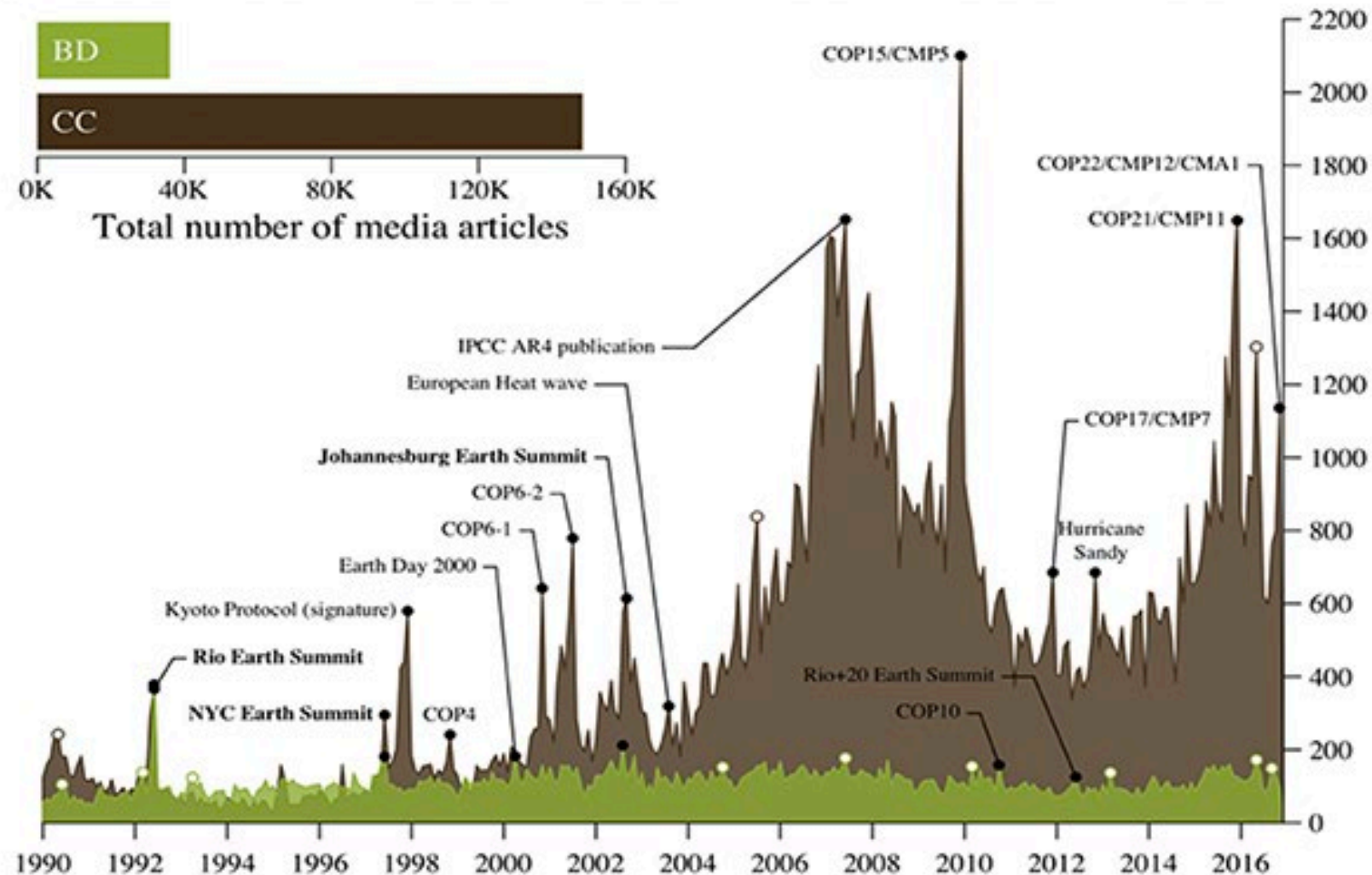


# 1. Unifying language

|  | <b>Specific ES-CS terms and examples</b>                    |  |   |
|--|---|--|---|
| <b>Term used in this paper</b>                 | <b><u>CICES</u></b>   | <b><u>FEGS-CS</u></b><br>(to be retired)   | <b><u>NESCS</u> and <u>NESCS Plus</u></b><br>(to be <u>retired</u> )<br>(from <u>FEGS-CS</u> and <u>NESCS</u> ) |
| <b>Hierarchical level*</b>                     | Section, Division, Group, Class, Class Type                 | Environmental Class, Environmental Sub-Class, Beneficiary Class, Beneficiary Sub-Class | Environment, Ecological End-Products, Direct Use/Non-Use, Direct User   |
| <b>Example elements of the FES (element)**</b> | Provisioning, Biomass, Wild Animals, Terrestrial, Nutrition | Terrestrial, Forest, Recreational, Hunting   | Forest, Fauna, Hunting for Consumption, Households  |
| <b>Code</b>                                    | 1.1.6.2   | 21.0604  | 21.3.1106.2   |
| <b>Example of the FES the system names</b>     | Food from wild animals                                      | Recreational forest hunting  | Animals in forests hunted for household consumption   |

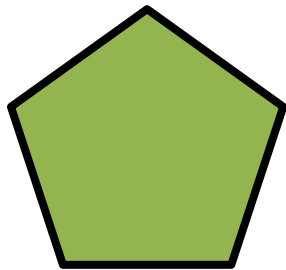
# 1. Unifying language

## Closing the Biodiversity Action Gap

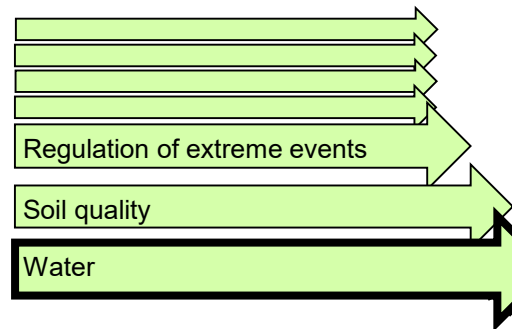


## 2. Understand how all the elements interrelate

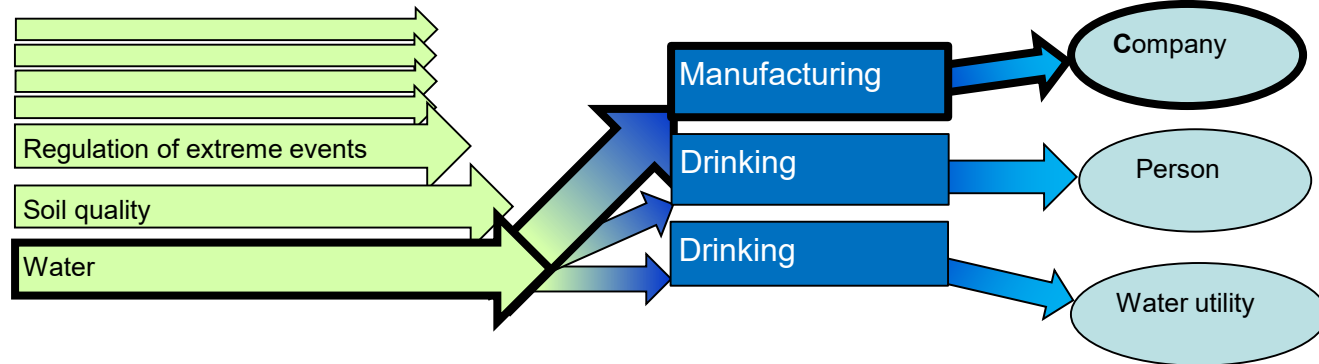
Environment



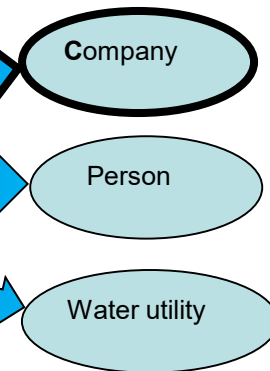
End product



Use



User



# 4. Improved knowledge transfer



- Benefit transfers
  - More precise elements and metrics
  
- Scaling
  - A. Driving greater accuracy in scaling analysis
  - B. Informing the selection of scales
  - C. Encouraging greater consistency in defining scales
  - D. Helping ensure that FES are not “lost” in scaling
  - E. Improving communications with decision makers and stakeholders





# ES-CS hierarchies

## NESCS Four-Part Classification Structure (condensed)

